



# KASIKORNBANK in Brief

as of 3Q24

 $For further information, please contact the Investor Relations \ Unit or \ visit our \ website \ at \ www.kasikornbank.com$ 

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## KASIKORNBANK at a Glance

Vision: "KASIKORNBANK aims to be the most innovative, proactive, and customer centric financial institution, Delivering world class financial services and sustainable value to all stakeholders by harmoniously combining technology and talent"

- Established on June 8, 1945 with registered Capital of Bt5mn (USD0.15mn)
- Listed on the Stock Exchange of Thailand (SET) since 1976





### **Core Value:**

Customer at Heart Collaboration | Agility | Innovativeness | Integrity

### Consolidated (9M24)

Oonsondated (SM24)										
Financial figures				Share information						
	Assets	Loans <sup>1</sup>	Deposits	Average	KBANK	KBANK-F				
Value	Bt4,367bn (USD135.2bn)	Bt2,434bn (USD75.4bn)	Bt2,770bn (USD85.8bn)	share price	<b>Bt139.07</b> (USD4.31)	<b>Bt140.25</b> (USD4.34)				
Rank <sup>2</sup>	#2	#2	#1	Share	Authorized Bt30.2bn	Issued and paid-up Bt23.7bn (USD0.73bn)				
Market share	16.57%	16.15%	17.23%	capital	(USD0.94bn)					
Key ratio and operating figures				Number of shares and market	# of shares	Market Capitalization Bt355.4bn				
Key ratio	CAR	ROE	ROA	capitalization	2.4bn	(USD11.01bn)				
ney rune	<b>20.58%</b> <sup>3</sup>	9.47%4	1.17%		EPS	BVPS				
Operating	Branches <b>792</b>	K PLUS Users 22.8mn	Employees <sup>5</sup> 19.0k/ 31.9k	Key ratio	<b>Bt15.78</b> (USD0.49)	<b>Bt226.04</b> (USD7.00)				

- Note:

  1. Loans = Loans to customers

  2. Assets, loans and deposits market share is based on C.B.1.1 (monthly statement of assets and liabilities) of 17 Thai commercial banks as of September 2024

  3. Capital Adequacy risk (CAR) has been reported in accordance with Basel III Capital Requirement from I January 2013 onwards. CAR is based on KASIKORNBANK FINANCIAL CONGLOMERATE, which means the company under the notification of the Bank of Thailand re: consolidated supervision, consisting of KBank, K companies and subsidiaries operating in supporting KBank. Phethai Asset Management Co., Ltd. and subsidiaries within the permitted scope from the BOT's to be financial conglomerate.

  4. ROE = Net profit (attribute to equity holders of the Bank) deduct dividend from other equity instruments after income tax divided by average equity of equity excluded other equity instruments 5. Bank only and Consolidated Number of employees includes employees of KBank, the wholly-owned subsidiaries of KBank and support service providers of KBank.

  6. Exchange rate at the end of September 2024 (Mid Rate) was Bi32.29 per USD (Source: Bank of Thailand)

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Vision and K-Strategy: Focus on three strategic priorities +1 in medium- and long-term to increase competitiveness, capture growth opportunities, and deliver sustainable value to all stakeholders

Vision

### **BANK OF SUSTAINABILITY**

"KASIKORNBANK aims to be the most innovative, proactive, and customer centric financial institution, delivering world class financial services and sustainable value to stakeholders by harmoniously combining technology and talent"



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# 2019 – 9M24 Financial Performance



(Bt mn)

ltem	9M24	2023	2022	2021	2020*	2019
B/S and Income:						
Assets	4,367,025	4,283,556	4,246,369	4,103,399	3,658,798	3,293,889
Deposit	2,770,120	2,699,562	2,748,685	2,598,630	2,344,998	2,072,049
Loan	2,433,613	2,490,398	2,495,077	2,421,813	2,244,821	2,001,956
Interest Income	143,281	183,608	151,333	135,415	127,592	130,178
Interest Expense	30,249	35,164	18,334	16,024	18,570	27,490
Non-interest Income	36,229	44,209	40,259	43,958	45,869	57,803
Other Operating Expenses (Non-interest expense)	64,101	84,968	74,753	71,044	69,997	72,729
EBPT	85,159	107,685	98,504	92,305	84,895	87,762
Net Profit	38,104	42,405	35,770	38,053	29,487	38,727
Performance Ratio (%):						
ROA	1.17	0.99	0.86	0.98	0.85	1.20
ROE***	9.47	8.29	7.38	8.44	7.10	9.90
NIM	3.66	3.66	3.33	3.21	3.27	3.31
Cost to income ratio	42.95	44.10	43.15	43.49	45.19	45.32
Asset Quality Ratio:						
NPL gross	92,937	94,241	92,536	104,036	101,007	84,038
NPL net	n.a.	n.a.	n.a.	n.a.	n.a.	55,685
NPL gross to total loans (%)	3.2	3.2	3.2	3.8	3.9	3.7
NPL net to total loans (%)	n.a.	n.a.	n.a.	n.a.	n.a.	2.5
Coverage Ratio (%)	150.7	152.2	154.3	159.1	149.2	148.6
Capital** (%):						
CAR	20.6	19.4	18.8	18.8	18.8	19.6
Tier 1	18.6	17.4	16.8	16.5	16.1	16.2

Notes: \* The Bank and its subsidiaries have adopted new accounting standards (TFRS 9: Financial Instruments) since January 1, 2020 onwards, some financial statements and financial ratios are not comparable with previous years' financial figures, which were based on the prior accounting standards (non-TFRS9).

\*\* Capital Adequacy Ratio (CAR) has been reported in accordance with Basel III Capital Requirement from 1 January 2013 onwards.

CAR is based on NASINGRINBANK FINANCIAL CONGLOMERATE. KASIKORNBANK FINANCIAL CONGLOMERATE means the company under the Notification of the Bank of Thailand re: Consolidated Supervision,

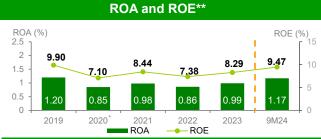
CAR is based on KASIKORNBANK FINANCIAL CONGLOMERATE. KASIKORNBANK FINANCIAL CONGLOMERATE means the company under the Notification of the Bank of Thailand re: Consolidated Supervision, onsisted of KASIKORNBANK, K Companies and subsidiaries operating in supporting KBank, Phethai Asset Management Co., Ltd. and other subsidiaries within the permitted scope from the BOT's to be financial conglomerate.

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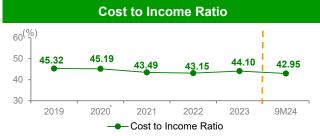




# Financial Performance Highlights









Note: \* The Bank and its subsidiaries have adopted new accounting standards (TFRS 9: Financial Instruments) since January 1, 2020 onwards, some financial statements and financial ratios are not comparable with previous years' financial figures, which were based on the prior accounting standards (non-TFRS9).

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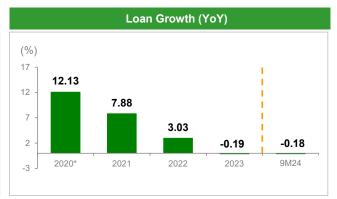
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ธนาคารกสิกรไทย

September 2024 (Consolidated)





<u>Loan Definition (TFRS 8: Operating Segments)</u>
Corporate Loans: Loans of KBank and KBank's Subsidiaries in Corporate Segments (Annual sales turnover > Bt400mn)

SME Loans: Loans of KBank and KBank's Subsidiaries in SME Segments (Annual sales turnover ≤ Bt400mn)
Retail Loans: Loans of KBank and KBank's Subsidiaries in Retail Segments

Other Loans: Composed of loans through the World Business Group, insurance business (MTL), and other loan types not directly attributable to the main business groups. Before Y2020, other loans were loans in Enterprise Risk Management Division (NPL + Performing Restructured Loans) reclassified to their customer segments.

Note: - Loans = Loans to customers

\* The Bank and its subsidiaries have adopted new accounting standards (TFRS 9: Financial Instruments) since January 1, 2020 onwards, some financial statements and financial ratios are not comparable with previous years' financial figures, which were based on the prior accounting standards (non-TFRS9).

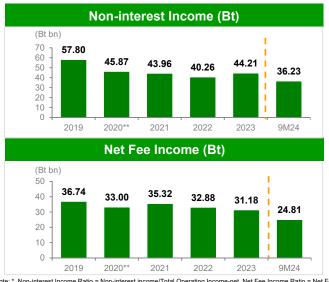






## Non-interest Income and Net Fee Income

September 2024 (Consolidated)





Note: Non-interest Income Ratio = Non-interest income/Total Operating Income-net, Net Fee Income Ratio = Net Fee Income/Total Operating Income-net

"The Bank and its subsidiaries have adopted new accounting standards (TFRS 9: Financial Instruments) since January 1, 2020 onwards, some financial statements and financial ratios are not comparable with previous years' financial figures, which were based on the prior accounting standards (non-TFRS9).

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- Capital adequacy remains sufficient through the changing economic environment and to support business growth; maintained adequate Tier 1 ratio, as required under the Basel III and new requirements.
- Additional Tier 1 instrument issuance is intended to optimize and further strengthen capital base in long run.





KASIKORNBANK FINANCIAL CONGLOMERATE means the company under the Notification of the Bank of Thailand re: Consolidated Supervision, consisted of KBank, K Companies and subsidiaries operating in supporting KBank, Phethai Asset Management Co., Ltd. and other subsidiaries within the permitted scope from the BOT's to be financial conglomerate.

Under Bank of Thailand regulations, net profit in the first half of the year is to be counted as capital after approval by the Board of Directors as per the Bank's regulations. Net profit in the second half of the year is also counted as capital after approval of the General Meeting of Shareholders. However, whenever a net loss occurs, the capital must be immediately reduced accordingly. The Bank and its subsidiaries have adopted new accounting standards (TFRS 9: Financial Instruments) since January 1, 2020 onwards, some financial statements and financial ratios are not comparable with previous years' financial figures, which were based on the prior accounting standards (non-TFRS9).

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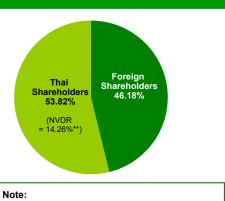




%

September 12, 2024 (Record Date)

### **Shareholder Structure**



1. THAI NVDR CO., LTD.**	16.26
2. STATE STREET EUROPE LIMITED	8.93
3. SOUTH EAST ASIA UK (TYPE C) NOMINEES LIMITED	5.31
4. THE BANK OF NEW YORK MELLON	3.39
5. SOCIAL SECURITY OFFICE	3.31
6. STATE STREET BANK AND TRUST COMPANY	2.79
7. SOUTH EAST ASIA UK (TYPE A) NOMINEES LIMITED	1.70
8. SE ASIA (TYPE B) NOMINEES LLC	1.65
9. THE BANK OF NEW YORK (NOMINEES) LIMITED	1.44
10. HSBC BANK PLC - SAUDI CENTRAL BANK SECURITIES ACCOUNT A	1.41
Other Shareholders	<u>53.82</u>
Total	100.00

Foreign Shareholding Limit

Note: \* The Top 10 Shareholders are based on individual accounts

\*\* Thai NVDR Co., Ltd (Thai NVDR) is responsible for issuing and selling Non-Voting Depository Receipts (NVDRs) to investors. The Stock Exchange of Thailand (SET) is the major shareholder, holding 99.99% of the total shares, of Thai NVDR. The NVDR limit for KBank is 25%.

\*\*\* Thailand Securities Depository Company Limited (TSD), a subsidiary of the Stock Exchange of Thailand, provides three types of securities post trade services: securities depository services, securities registration services, and provident fund registration services; the shareholders booked under TSD are those who are not eligible for dividend payments as their investment is not aligned with their citizenship (i.e. foreign investors buying KBank shares on the local board or Thai investors buying KBank shares on the foreign board)

Source: Thailand Securities Depository Company Limited (TSD), the Stock Exchange of Thailand website (www.set.or.th) and KBank

Top 10 Shareholders\*

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# **Corporate Governance**

## **Importance of Corporate Governance and Business Ethics**

The Board of Directors of KASIKORNBANK strongly believes that good corporate governance will enhance the sustainable growth of the Bank's performance, and is central to achieving the Bank's primary objective of maximizing shareholder value



# **Maximizing Shareholder Value**

**Bank's Performance** 

**Good Corporate Governance** 

Code of Business **Conduct** 

Code of Conduct

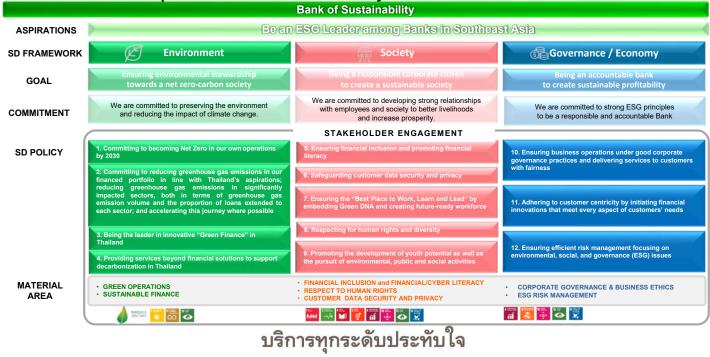
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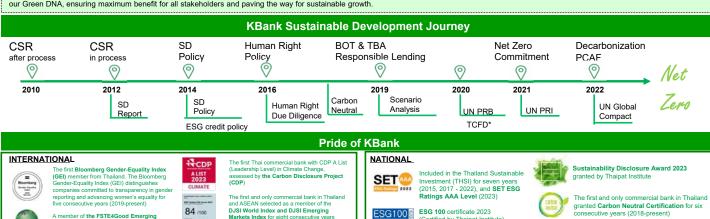




## **KBank Sustainable Development Journey**

## **Bank of Sustainability**

KASIKORNBANK conducts business with the principles of a Bank of Sustainability, supported by good corporate governance principles, as well as appropriate risk and cost management. We strive to balance economic, social, and environmental dimensions to achieve goals and create sustainable long-term returns. The philosophy of sustainable development is instilled in all our operations as part of our Green DNA, ensuring maximum benefit for all stakeholders and paving the way for sustainable growth.





A member of the FSTE4Good Emerging

MSCI KBank's Leadership Level rating is at AA for its ESG performance among emerging market banking sector peers

84 /100

The first and only commercial bank in Thailand and ASEAN selected as a member of the DJSI World Indox and DJSI Emerging Markets Indox for eight consecutive years (2016-present)

KBank was ranked in the top 5% of the S&P Global ESG Score 2022 for the banking industry with score of 84/100 in the S&P Corporate Sustainability Assessments 2023











SET Sustainability Awards granted by the Stock Exchange of Thailand – Best Sustainability Awards for two consecutive years (2022 - 2023), and awarded Highly Commended in Sustainability Awards for three years (2018 - 2019, 2021)

L \*For more information on KBank Task Force on Climate-related Financial Disclosures (TCFD), please see our Sustainability Report or visit our website at www.kasikornbank.com บริการทุกระดับประทับใจ



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Net Zero in

**OUR OWN OPERATIONS** 

(Scope 1 & 2) by 2030

Net Zero in

### **OUR FINANCED PORTFOLIO**

In Line With Thailand's Aspirations\*, Accelerating This Journey Where Possible



- \* Thailand's ambition at COP26:
- 2050 carbon neutrality and 2065 Net Zero GHG Emission



Allocation at least

100-200 Billion Baht

In Sustainable Financing and Investment By 2030

Supporting Customers In the Transition to

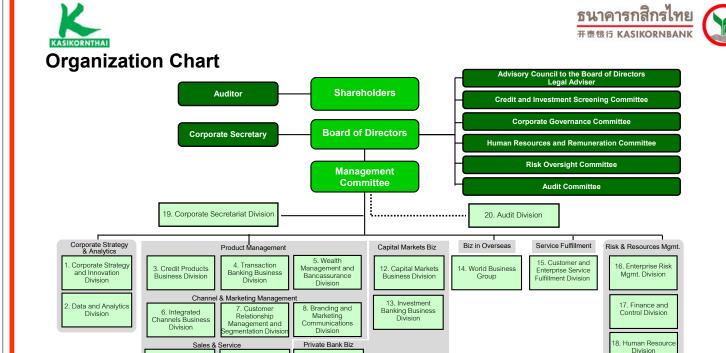
A Net Zero Economy

### KBank's Board of Directors has resolved to announced the Bank's Net Zero Commitment on 29 October 2021, as follows:

- KBank aims to empower every customer's life and business. We support our customers in the transition to a net zero economy. Sustainability is deeply ingrained in how we serve our customers and manage our
- We are committed to supporting Thailand and our clients in regional economies on their decarbonization journeys. We will contribute to the global effort to transition to net zero emission by 2050\* and will align with the Paris Agreement goals.
- We are committed to be the leading sustainable bank in Thailand, allocating at least Bt100-200bn in sustainable financing and investment by 2030 and pioneering green banking products.
- We commit to becoming net zero in our own operations (Scope 1, 2) by 2030. We commit to achieving net zero in our financed portfolio in line with Thailand's aspirations, accelerating this journey where possible. We will continually assess opportunities to take earlier actions as the technology, regulatory environment and external context evolves.

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11. Private Banking

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Network Division

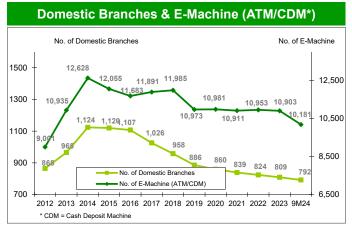
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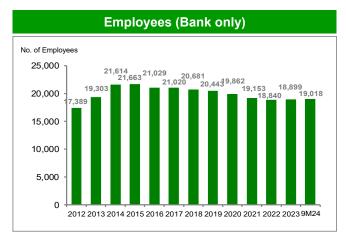
Note: As of 1 October 2024





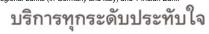
# **KBank Channels and Employees**





- Two subsidiary banks: KASIKORNTHAI BANK SOLE Limited (Lao PDR) with two branches in Ponesinuan and Lane Xang, KASIKORNBANK (CHINA) with four branches in Shenzhen, Chengdu, Shanghai, Beijing and one sub-branch in Long Gang

- and one sub-branch in Long Gang
  Four international branches: Cayman Islands, Hong Kong, Phnom Penh and Ho Chi Minh City
  Five representative offices: Kunming, Tokyo, Yangon, Hanoi and Jakarta
  One strategic partner: Maspion Bank in Indonesia; KASIKORNBANK Group has become a majority shareholder of Maspion Bank in Indonesia by holding a share of 84.55%
  Global partners with 80 banks in 14 countries: 50 Japanese partner banks; 10 Chinese partner banks; 1 Hong Kong bank; 3 Korean partner banks; 12 ASEAN partner banks (in Vietnam, Indonesia, Lao PDR, Cambodia, Philippines, Brunei, Malaysia and Singapore); 3 European regional banks (in Germany and Italy) and 1 Indian Bank



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# Public Recognition Highlight: 2023 - 9M24

## THE ASIAN BANKER

- Most Recommended Retail Bank in Thailand Best Frictionless Customer Experience Initiative (YouTrip) Best Mobile Banking Service (K PLUS) Bank Quality Ranking Most Selected Main Best Digital Credit Evaluation Initiative Best Frictionless Customer Experience Initiative

- rnigniy Commended Best Retail Bank Thailaind Highly Commended Best Mobile Wallet Initiative (YouTrip) Best Open Banking Initiative (K LINE) Best Open Banking Initiative (K LINE) LINE Highly Commenda v Commended - Best Loan Offering (K
- Highly Commended Best Loan Offi LINE) Best Mobile Wallet Initiative (Highly



- Best Retail Bank for Digital CX in Thailand Outstanding Digital CX in FX Services (YouTrip) Best Private Bank for Digital CX in Thailand Best Private Bank Thailand



- Best Bond House in Thailand Best Trade Finance Bank in Thailand Best FX Bank for Corporates & Fis Best FX Bank for Corporates & Fis Best Mealth Management Bank in Thailand Best Inaugural Bond Deal in Southeast Asia & Best Local Currency Bond Deal of the Year in Thailand (CP Axtra PCL'S Baht 15 Billion (US\$420.1 million) Multi-tranche Debt)



- Listed in the DJSI 2023 by S&P Global

2023

- Best Employee Value Proposition (Gold)
  Best Unique or Innovative Leadership
  Development Program (Silver)
  Best Hybrid Learning Program (Silver)
  Best Unique or Innovation Learning
  Development Program (Silver)
  Best Use of a Blended Learning Program
  (Bronze)

- Digital Private Banking of the Year Best Private Bank for HNWIs (Thailand) Triple A Best Private Bank, Thailand Triple A Best Private Banking HNWIs Project Finance House of the Year Renewable Energy Deal of the Year Rooftop Solar
- roosop Solar
  Transport Deal of the Year Highway
  BTS Group Holding Baht 11 billion Multitranche Sustainability-linked Debentures
  Top arranger Investors' Choice for primary issues, Corporate bonds, THB, Rank
- Best sell-side Individual Research (Thai Baht Bond), Rank 1

## FinanceAsia - Best DCM House in Thailand

# Brand Age - Thailand's Most Admired Brand: Mobile Banking

- REFINITIV

   Best THB Interest Rates Swap
  Contributor (Runner-up)
   Best THB Local Cross Currency
  Contributor (Runner-up)

### HR Asia

## Best Companies to Work for in Asia-Thailand region GIOBAL

The World's Best Trade Finance Providers 2023

- - mongo DB.
     2023 Mongo DB APAC Innovation Award Customer Focused (MAKE by KBank)
    ASIAMONEY
  - Best Domestic Bank in Thailand Best for High Net Worth in Thailand

### (E) INTERNATIONAL

- Best Private Bank Thailand
- WORLD Best Private Banking Thailand PWM
  - Best Private Bank for Building Client Communities, Asia ESG Bond: BTS Group's Baht 20 billion Sustainability-linked Bonds
    - SET ESG Rating 2023 "AAA" by SET
  - Sustainability Disclosure Award 2023 by Thaipat
- ESG 100 certificate 2023 Certified by Thaipat
  - Best Sustainability Awards (2023) by SET
- Future Enterprise of the Year Top Underwriter
  Best Bond House
  Deal of the Year
  Most Innovative Deal
  Corporate ESG Bond of the Year

## THE ASIAN BANKER

- Best Retail Bank in Thailand Most Recommended Retail Bank in Thailand Best Mobile Banking Service Best Verification Technology (AINU) Chief Information and Technology Leader of the Year

### RETAIL BANKER

- Best Retail Bank Thailand Highly Commended Excellence in Mobile Banking from K PLUS Analytics Initiative of the Year Thailand Fraud Initiative of the Year Thailand

- Best Retail Bank for Digital CX in Thailand Best Private Bank for Digital CX in Thailand Outstanding Digital CX Mobile Banking (Retail Banking) from K PLUS Outstanding Digital CX Banking App/Platform from Make

- Thailand's Most Admired Company with Respect to Social Responsibility in the Category of Commercial Banks Thailand's Most Admired Brand: Mobile Banking (K PLUS)



- Best Bond House in Thailand Best FX Bank for Corporates & Fis Best FX Bank for Hedging requirements (Corporate, Fis, Onshore Middle Market & SMEs) CCS.IRS, Forward & Options Best Wealth Management Bank in Thailand

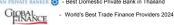
Project Finance House of the Year Renewable Energy Deal of the Year (ASEAN), Loas Monsoon Wind Power Company

### ACCOMM

NEWS Compass Global Award – Excellence in Coaching and Mentoring

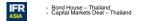
## 9M24

- Leader of Technology Most Attractive Employer Corporate Transformation Most Innovative trends
  - Best Private Banking Brand Thailand
- SINIERNALIONAL Best Private Bank Thailand
- Best Private Bank Thailand
- WORLD BU OUTLOOK
  - Best Private Bank HNWIS ASIAN PRIVATE BANKER (A) - Best Domestic Private Bank in Thailand











Best for Digital Solutions – Thailand
 Best for Next-Gen – Thailand
 Best for Sustainability – Thailand

SUBBINDINY





# **Appendix**

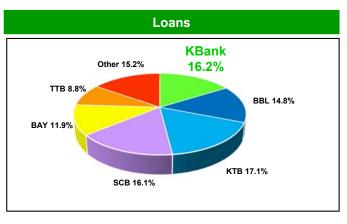
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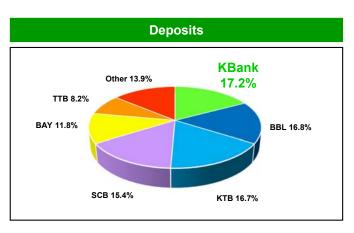
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# **Loans and Deposits Market Share**

September 2024 (Bank only)





ธนาคารกสิกรไทย

Source: KASIKORN RESEARCH and C.B.1.1 (monthly summary statement of assets and liabilities) Note: Loans and deposits market share is based on C.B.1.1 of 17 Thai commercial banks

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The Recipient understands and acknowledges that the investment or execution of the transaction may be a transaction with low liquidity and KBank shall assume no liability for any loss, damage, or expense of any nature incurred by the Recipient arising out of such investment or execution of the transaction. The Recipient also understands and acknowledges that the information so provided by KBank does not represent the expected yield or consideration to be received by the Recipient arising out of the investment or the execution of the transaction. Further, the Recipient should be aware that the transaction can be highly risky as markets are unpredictable and uncertain, and there may be inadequate regulations and safeguards available to the Recipient.

KBank reserves the right to amend, either in whole or in part, the information so provided herein at any time as it deems fit, and the Recipient acknowledges and agrees with such amendments, accordingly. For any inquiry, or in the case of making a complaint, the Recipient may seek further information from KBank at IR@kasikornbank.com, +(662) 470 6900 to 01, +(662) 470 2660 to 61, or +(662) 470 2673 to 74.

\* The information herewith represents data in the Bank's consolidated financial statements, some of the numbers and ratios are calculated before netting with KBank's non-controlling interest.

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